

M&A and Partnership Advisory

Complex utility transactions require collaborative and informed approaches.

Plan Well, Integrate Easily

Our **M&A and Partnership Advisory Services** bridge technical, commercial, and stakeholder considerations to ensure transactions are rooted in context, not just spreadsheets.

Navigating mergers, acquisitions, and strategic partnerships in the utility sector demands more than financial modeling, it requires deep understanding of regulatory landscapes and organizational readiness.

Crux Energy supports utilities and energy stakeholders through complex transitions with tailored advisory services that prioritize clarity, continuity, and stakeholder confidence.

- Accelerate confident decision-making in competitive deal cycles by adding contextualized industry insights.
- Following an acquisition, evaluate and mitigate integration risks.

Case Study: Potential Acquisition

A large investment firm exploring an acquisition sought a clearer picture of the local energy landscape. While third-party reports offered a starting point, the firm needed a more nuanced view. Crux Energy conducted a focused assessment that included:

- **Economic Indicators:** Localized growth projections were analyzed to identify regional investment signals.
- **Regulatory Constructs:** Regulatory regimes, including political influences were evaluated for potential risk exposure.
- **Local Context:** The work considered cultural, political, and business dynamics shaping local engagement.

We delivered a fast, targeted analysis that challenged assumptions and filled critical knowledge gaps, enabling the client to act quickly and with confidence in a competitive environment.

Have questions or want to learn more?
Connect with our team to explore if
this approach is right for your needs.

Email us at: info@cruxenergy.ca



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